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KPMG
Worldwide ICT market annual growth, 2004-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 2,044 billion Euro
Worldwide ICT market by region, 2005

Market value 2005: 2,044 billion Euro

Europe 32.1%
USA 29.3%
Rest of the World 24.1%
Japan 14.5%

Source: EITO in cooperation with IDC
Worldwide TLC market annual growth by region, 2004-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 1,126 billion Euro
Worldwide TLC market by region, 2005

- USA: 21.6%
- Europe: 30.7%
- Japan: 14.6%
- Rest of the World: 33.1%

Source: EITO in cooperation with IDC
Market value 2005: 1,126 billion Euro
Worldwide IT market annual growth by region, 2004-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 917 billion Euro
Worldwide IT market by region, 2005

- **USA**: 38.7%
- **Europe**: 33.8%
- **Japan**: 14.4%
- **Rest of the World**: 13.0%

Market value 2005: 917 billion Euro

Source: EITO in cooperation with IDC
Western European ICT market annual growth, 2003-2006

Source: EITO in cooperation with IDC
EU ICT market annual growth, 2003-2006

Source: EITO in cooperation with IDC
Western European ICT market growth, 1996-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 616 billion Euro
Western European ICT market growth by main countries, 2004-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 616 billion Euro
EU* ICT market growth by segment, 2004-2006, in %

* Excluding Cyprus and Malta

Source: EITO in cooperation with IDC

Market value 2005: 620 billion Euro
Western European ICT market growth by segment, 2004-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 616 billion Euro
Western European ICT market structure, 2004

- Carrier services: 43.9%
- Datacom & network equipment: 6.3%
- End-user communications equipment: 4.2%
- Software products: 11.0%
- IT services: 20.8%
- Office equipment: 1.6%
- Computer hardware: 12.4%

Market value 2004: 594 billion Euro

Source: EITO in cooperation with IDC
Western European ICT equipment market growth by segment, 2004-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 148 billion Euro
EU telecommunications market growth by country, 2004-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 328 billion Euro

* Excluding Cyprus and Malta
Western European TLC market growth by main countries, 2004-2006, in %

Source: EITO in cooperation with IDC

Market value 2005: 318 billion Euro
EU IT market growth by country, 2004-2006, in %

* Excluding Cyprus and Malta

Source: EITO in cooperation with IDC

Market value 2005: 292 billion Euro
Western European IT market growth by main countries, 2004-2006, in %

Market value 2005: 298 billion Euro

Source: EITO in cooperation with IDC
Western European carrier services market growth by segment, 2004-2006, in %

<table>
<thead>
<tr>
<th>Segment</th>
<th>2004/03</th>
<th>2005/04</th>
<th>2006/05</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed voice telephone services</td>
<td>-1.6</td>
<td>-1.7</td>
<td>-1.6</td>
</tr>
<tr>
<td>Fixed data services</td>
<td>8.7</td>
<td>8.0</td>
<td>7.2</td>
</tr>
<tr>
<td>Mobile telephone services</td>
<td>5.4</td>
<td>5.4</td>
<td>5.2</td>
</tr>
<tr>
<td>CaTV services</td>
<td>4.9</td>
<td>3.7</td>
<td>2.3</td>
</tr>
<tr>
<td>Total carrier services</td>
<td>3.6</td>
<td>3.5</td>
<td>3.3</td>
</tr>
</tbody>
</table>

Source: EITO in cooperation with IDC

Market value 2005: 270 billion Euro
Internet commerce in Western Europe, 2004 and 2008, in billion Euro

Source: EITO in cooperation with IDC
ICT expenditures per capita, 2004, in Euro

Source: EITO in cooperation with IDC
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